



To:

Principal
Canara Engineering College
Benjanapadavu, Bantwal, Taluk,
Mangaluru, Karnataka 574219

Proposal for Dedicated Leased Line internet bandwidth for Canara Engineering
College Mangalore

Proposal submitted by: Honeycomb Telnet Pvt. Ltd.

March 7 2026

Confidentiality Information and Disclaimer:

"This communication in the form of a business proposal, being shared by Honeycomb telnet Pvt Ltd., is privileged and confidential, and is directed to and for the exclusive use of the addressee. Information contained in this proposal is an offer from ION, and is subject to change without notice as a part of its business policy. No part of this proposal may be reproduced or copied in any form or by any means [graphic, electronic or mechanical, including photocopying, recording, taping, information retrieval systems, etc.] or reproduced on any disc, tape, perforated media or other information device etc. without the prior written permission of "ION". Breach of this condition will render a person liable for legal action. The addressees of this proposal may use its contents for their own business understanding, and for the use by their Holding corporations, subsidiaries, associates including consultants and employees.

HONEYCOMB TELNET PVT LIMITED
#11/1, KHR House, 2nd floor, Palace Road, Bengaluru – 560 052
Tel. 91 80 4511 4500 / 4520



March 7 2026

Kind Attn:

Re: Proposal for Dedicated 1:1 internet Leased Line

Dear Sir

We thank you for giving Honeycomb Telnet Pvt. Ltd. the opportunity for our Internet Services at Mangalore facility. Kindly find attached proposal, along with the commercial terms.

Should you have any queries on the enclosed proposal, please do contact us.

Assuring you of our best services always!!

Thanks, and Regards,

**Rakesh
Choudhry
General Manager**
Mobile: +91-9341006504



Commercial offer for Dedicated Internet Leased Line (ILL) with dual last mile

Bandwidth Commercials

Sl.no.	Location	Address	Bandwidth	Annual Charges (INR)
1	Mangalore	Canara Engineering	600 mbps	Rs 624000 (ARC) + tax

*ARC = Annual Recurring Charges

Terms and Conditions:

- Order:** Order is to be placed in the name of Honeycomb Telnet Pvt Ltd
- Delivery Time** is 2 weeks from the Date of PO.
- Taxes:** As applicable at the time of Invoicing. Presently tax rate of 18%.
- The Validity** of the proposal is 1 month from the date of receipt.
- Payment Terms:** Advance quarterly payment through cheque or NEFT along with PO
- Contract Duration:** 12 Months. The same can be extended on mutually agreed / auto renewal terms and conditions. Any Disconnection has to be done with 30 days advance Notice after the Lock in period.
- The renewal date will be applicable from the date of expiry of the current contract.

*Forwarded for Approval
Anshuman*

To PA: once approve w.o/CEC.

w.o. may be issued

10/3/26

HONEYCOMB TELNET PVT LIMITED

#11/1, KHR House, 2nd floor, Palace Road, Bengaluru - 560 052 Tel.
91 80 4511 4500 / 4520

28.2.2026
Benjanapadavu

From,

System Admin
CEC, Benjanapadavu.

Through

Dean Administration
CEC, Benjanapadavu.

To

The Secretary
CHSA, Mangalore.

Dear Sir,

Sub: Renewal of Internet Leased Line – Approval Request.

With reference to the above subject, please note that the current Internet Leased Line service is due to expire on 31/03/2026. We need to initiate the renewal process to ensure uninterrupted connectivity.

At present, the leased line is being provided by IBUS Tech in association with ION (Honeycomb Telnet Pvt. Ltd.). As both companies have now separated, they have submitted separate quotations for the renewal.

A comparative statement of the quotations is attached herewith for your kind reference.


We request you to kindly review and approve the same and arrange to release the Purchase Order at the earliest.

Please also note that we are presently using ION-provided IPs for web access. If we continue with the same vendor, no changes will be required to our existing network setup.

We request you to kindly approve the same and release the PO.

IBUS Rs 767000
ION Rs 749300
forwarded for approval
Suresh

Thanking You,
Yours faithfully,


Suresh Nayak H
(System Admin)

Revised Proposal

2 messages

Prashantha Pai <prashanth.p@ibustech.com>

Tue, Feb 24, 2026 at 11:52 AM

To: Canara Engineering college CEC <canarait@gmail.com>

Cc: Sankaravel <sankaravel@microsensenetworks.com>, Richard Alex <richard.alex@ibustech.com>

Dear Sir,

As we discussed on call, please find revised proposal for the 600Mbps link delivered at your college. We will deliver new link for this price and provide new IP pool which need to be changed at your end .

Kindly release the PO from 01-04-2026 valid for 12months till 31-03-2027.

Commercial offer for Canara Engineering College

ILL Bandwidth Proposal				
Location	Link Type	Bandwidth	ARC (excl. GST)	OTC
Canara Engineering College	ILL	600Mbps	Rs.6,50,000+GST (From April 2026 to March 2027)	N/A

PO number CEC/CN/iBus Virtual/040/2025 stands cancelled from April once the new PO is released.

Warm Regards,

Prashanth Pai

iBUS Technologies Pvt.Ltd.

Manipal

Sankaraj Nayak
N *24/2/26*

This message contains confidential information and is intended only for the individual named. If you are not the addressee you should not disseminate, distribute or copy this e-mail. You cannot use or forward any attachments email. Please notify the sender immediately by e-mail if you have received this e-mail by mistake and delete this e-mail from your system.

 **Proposal for Canara Engineering college , mangalore.pdf**
231K

Canara Engineering college CEC <canarait@gmail.com>
To: Suresh Nayak <suresh.nayak@canaraengineering.in>

Tue, Feb 24, 2026 at 12:04 PM

Dr. Nagesh H R
Principal
Canara Engineering College
Sudhindra Nagara, Benjanapadavu
Mangaluru- 574 219

[Quoted text hidden]

 **Proposal for Canara Engineering college , mangalore.pdf**
231K

To:

**Principal
Canara Engineering College
Benjanapadavu, Bantwal, Taluk,
Mangaluru, Karnataka 574219**

Proposal for Dedicated Leased Line internet bandwidth for Canara Engineering
College Mangalore

Proposal submitted by: Honeycomb Telnet Pvt. Ltd.

21 Feb 2026

Confidentiality Information and Disclaimer:

"This communication in the form of a business proposal, being shared by Honeycomb telnet Pvt Ltd., is privileged and confidential, and is directed to and for the exclusive use of the addressee. Information contained in this proposal is an offer from ION, and is subject to change without notice as a part of its business policy. No part of this proposal may be reproduced or copied in any form or by any means [graphic, electronic or mechanical, including photocopying, recording, taping, information retrieval systems, etc.] or reproduced on any disc, tape, perforated media or other information device etc. without the prior written permission of "ION". Breach of this condition will render a person liable for legal action. The addressees of this proposal may use its contents for their own business understanding, and for the use by their Holding corporations, subsidiaries, associates including consultants and employees.

HONEYCOMB TELNET PVT LIMITED

#11/1, KHR House, 2nd floor, Palace Road, Bengaluru – 560 052
Tel. 91 80 4511 4500 / 4520

Feb 21 2026



Kind Attn:

Re: Proposal for Dedicated 1:1 internet Leased Line

Dear Sir

We thank you for giving Honeycomb Telnet Pvt. Ltd. the opportunity for our Internet Services at Mangalore facility. Kindly find attached proposal, along with the commercial terms.

Should you have any queries on the enclosed proposal, please do contact us.

Assuring you of our best services always!!

Thanks, and Regards,

**Rakesh
Choudhry
General Manager**
Mobile: +91-9341006504

HONEYCOMB TELNET PVT LIMITED
#11/1, KHR House, 2nd floor, Palace Road, Bengaluru – 560 052
Tel. 91 80 4511 4500 / 4520

Commercial offer for Dedicated Internet Leased Line (ILL) with dual last mile

Bandwidth Commercials

Sl.No.	Location	Address	Bandwidth	Annual Charges (INR)
1	Mangalore	Canara Engineering	600 mbps	Rs 635000 (ARC) + tax
2		Vikas College	100 mbps	Rs 250000 (ARC) +tax
3		Canara Association	1 Gbps	Rs 1075000 (ARC) + tax OTC 20000 + tax
4				

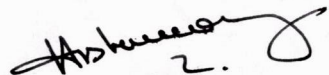
*ARC = Annual Recurring Charges


Terms and Conditions:

- Order:** Order is to be placed in the name of Honeycomb Telnet Pvt Ltd
- Delivery Time** is 2 weeks from the Date of PO.
- Taxes:** As applicable at the time of Invoicing. Presently tax rate of 18%.
- The Validity** of the proposal is 1 month from the date of receipt.
- Payment Terms:** Advance quarterly payment through cheque or NEFT along with PO
- Contract Duration:** 12 Months. The same can be extended on mutually agreed / auto renewal terms and conditions. Any Disconnection has to be done with 30 days advance Notice after the Lock in period.
- The renewal date will be applicable from the date of expiry of the current contract.

COMPARATIVE STATEMENT OF INTERNET LEASED LINE

Work Name: INTERNET LEASED LINE		VENDORS				
SI No.	Description		HONEYCOMB INTERNET(lon)		Ibus Tech	
		Quantity	Unit Price	Total	Unit Price	Total
1	600MBPS INTERNET LEASED LINE	1	635000	635000	650000	650000
				635000		650000
	GST 18%			114300		117000
TOTAL AMOUNT				749300		767000


H. Nagesh Shenoy


Suresh Nayak H